

Safe Harbor Statement

The statements contained in this presentation that are not purely historical are forward looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. These include statements regarding Actuate's expectations, beliefs, hopes, intentions or strategies regarding the future.

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Factors that could cause or contribute to such differences include, but are not limited to, the general spending environment for information technology products and services in general and Business Intelligence, Performance Management, Rich Internet Application and Print Stream Transformation software in particular, quarterly fluctuations in our revenues and other operating results, our ability to expand our international operations, our ability to successfully compete against current and future competitors, the impact of acquisitions on the company's financial and/or operating condition, the ability to increase revenues through our indirect channels, general economic and geopolitical uncertainties and other risk factors that are discussed in Actuate's Securities and Exchange Commission filings, specifically Actuate's 2010 Annual Report on Form 10-K filed on March 11, 2011 as well as its quarterly reports on Form 10-Q.

Use of Non-GAAP Financial Measures

The non-GAAP financial measures are included in this presentation to provide an additional analytical tool for understanding the Company's financial and operating performance, and to facilitate comparability of financial results between historical financial reporting periods, among other reasons. Non-GAAP financial measures discussed in this presentation were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos Group Inc. revenue contracts and by excluding the amortization of purchased technology and other intangible assets related to Actuate's acquisition transactions, restructuring and impairment charges, stock-based compensation expense, expenses related to idle facilities, acquisition related expenses, other one-time employee termination costs, foreign currency exchange gains and losses and an adjustment to the tax provision. It is management's belief that these items are not indicative of ongoing operations and as a result, non-GAAP financial measures that exclude such items provide additional insight for investors in evaluating the Company's financial and operational performance. However, these non-GAAP financial measures should not be considered in isolation or as a substitute for the Company's GAAP results. Pursuant to the requirements of SEC Regulation G, a detailed reconciliation between the Company's GAAP and non-GAAP financial results is provided in today's press release, as well as in the investor relations section of Actuate's website at www.actuate.com. Investors are advised to carefully review and consider this information strictly as a supplement to the GAAP financial results that are disclosed in the Company's SEC filings.

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Pete Cittadini

President and CEO

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Second Quarter FY2011 Summary

Q2 FY2011

- **Non-GAAP revenue of \$33.8 million**
- **License revenue of \$12.4 million**
- **Non-GAAP diluted EPS of \$0.13**
- **\$5.3 million cash flow from operations**

Second quarter 2011 non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and by excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring and impairment charges, acquisition related expenses, other one-time termination costs, foreign currency exchange gains and losses and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute 2011 non-GAAP financial results was 20%.



Second Quarter Transactions



Financial Services over 60% in Q2
Strong OEM performance in Q2

Record BIRT Related Business for Q2

BIRT related license business of \$5.3 million in Q2FY11

- Up 130% from Q2FY10

55 new BIRT license transactions

- Up 2 from Q2FY10
- Up 9 from Q1FY11

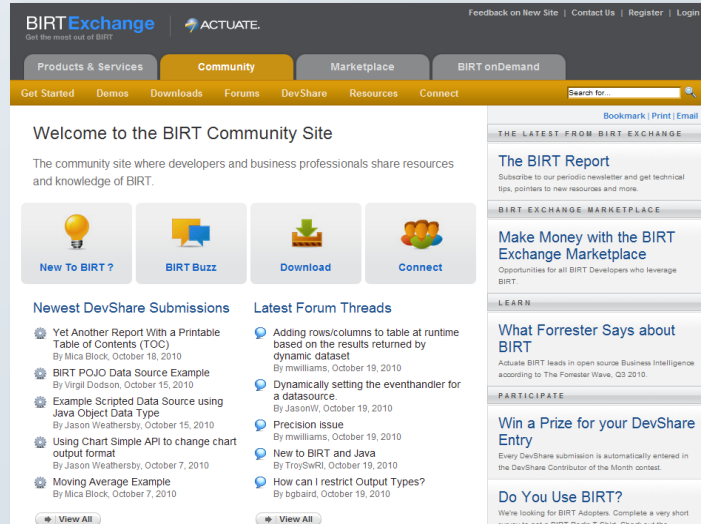
Contribution from Open Source BIRT users remains strong

- BIRT related license business from open source BIRT users up 57% from Q2FY10
- Up 165% from Q1FY11

Over 65,600 total registrations on BIRT Exchange



The screenshot shows the BIRT onDemand website. The header includes the BIRTExchange and ACTUATE logos, with navigation links for Products & Services, BIRT Community, Marketplace, and BIRT onDemand. The main content area features a "Welcome to BIRT onDemand" message, a "Free Trial - Sign Up Now" button, and a list of features under "What can BIRT onDemand do?". The right sidebar contains a login form, upcoming events, and featured BIRT applications.



The screenshot shows the BIRT Community Site. The header includes the BIRTExchange and ACTUATE logos, with navigation links for Products & Services, Community, Marketplace, and BIRT onDemand. The main content area features a "Welcome to the BIRT Community Site" message, a search bar, and sections for "Newest DevShare Submissions" and "Latest Forum Threads". The right sidebar contains a "The BIRT Report" section, a "Make Money with the BIRT Exchange Marketplace" section, and a "Learn" section.

Actuate's Enterprise / Open-Source BIRT Strategy

Global Market Expansion

- More than 10 million downloads
- More than 1 million developers
- Acknowledged by Forrester Research and Dresner Advisory Services

Revenue Acceleration

- BIRT related license business is increasing significantly
- BIRT is opening new verticals and geographies

Lower Sales and Marketing Costs

- Best-in-class operating margins

BIRT Model is Working

- Create value for customers and shareholders



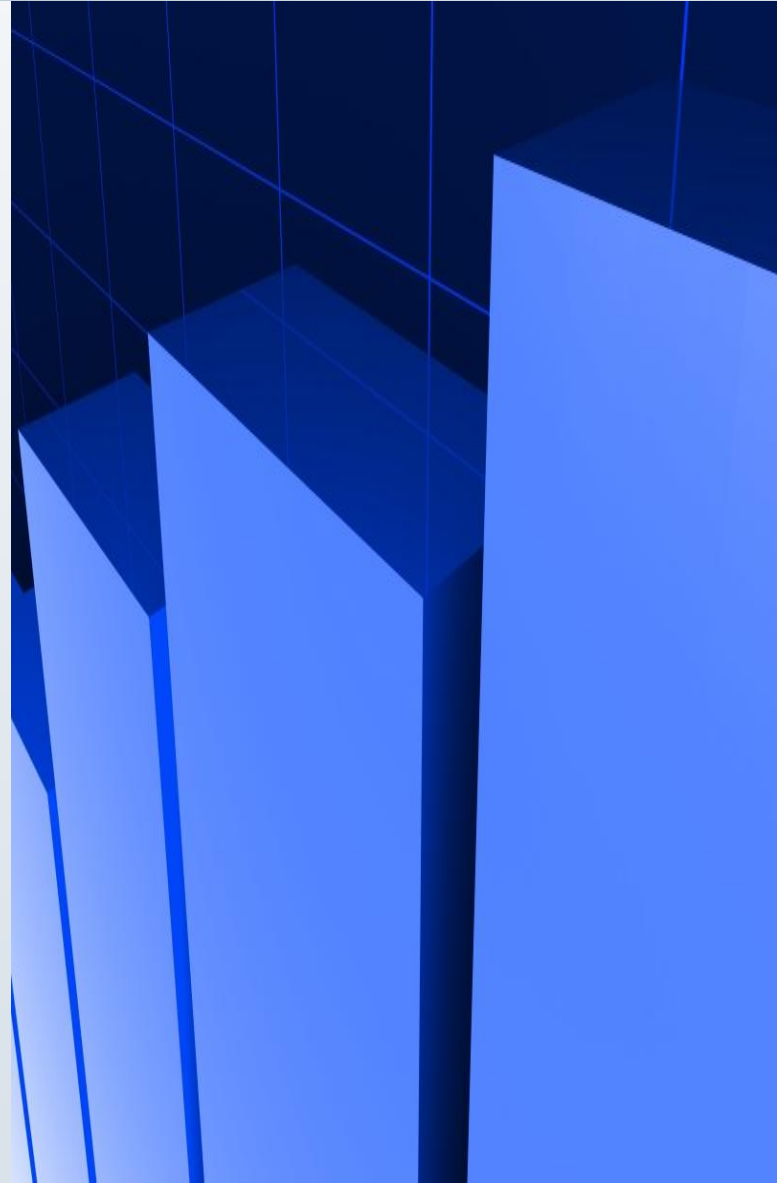
BIRT
#1 in
Open Source BI

Strong BIRT related license business growth rates in 2011

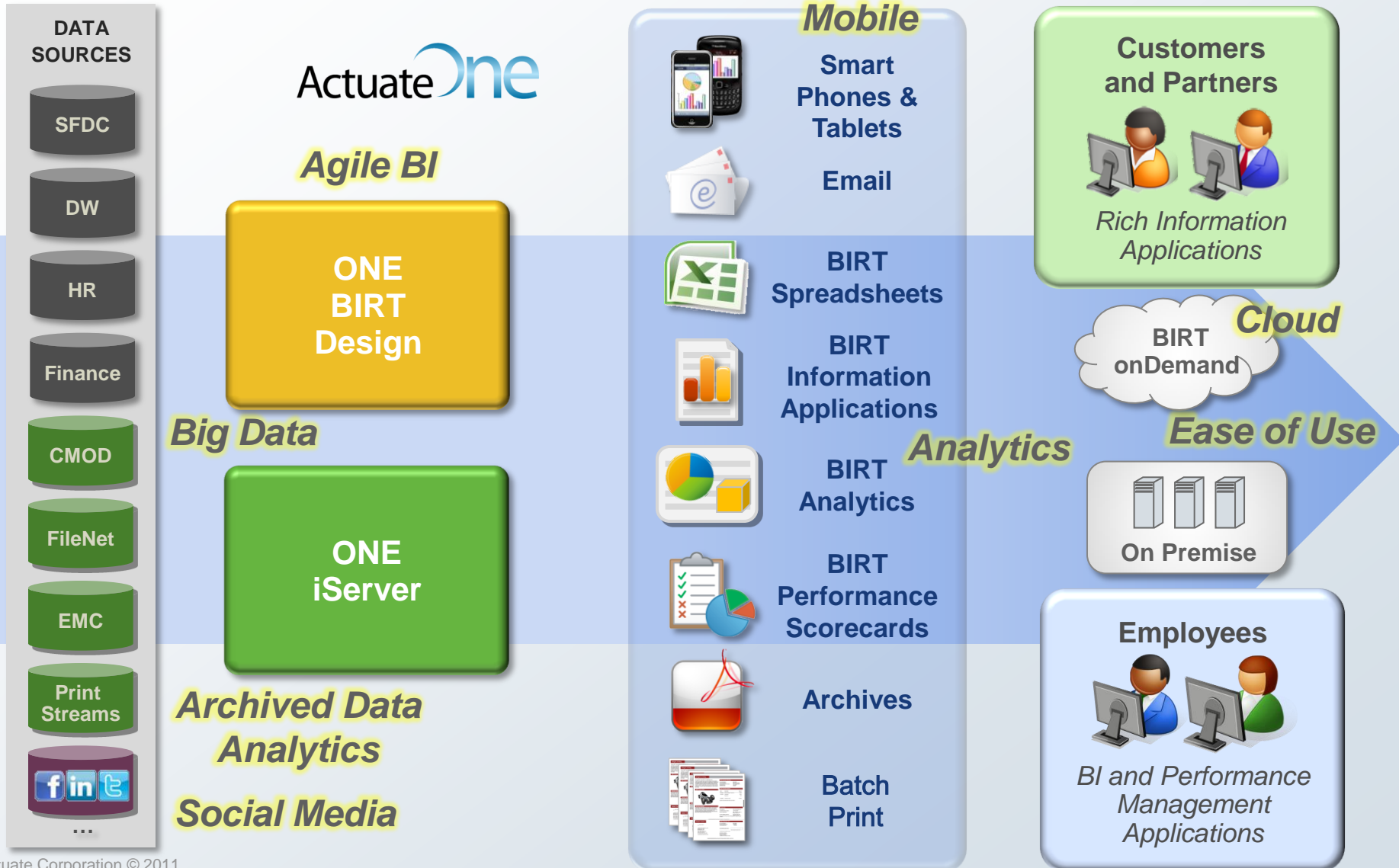
- Q1FY11: 404%
- Q2FY11: 130%

BIRT related license business in first half of 2011 exceeds total for all of 2010

- H1FY11: \$11.4 million
- FY2010: \$9.5 million



ActuateOne and BIRT: Innovations to Drive Competitive Advantages for Customers



ActuateOne



ActuateOne for Mobile

New Demo Available at

<http://www.youtube.com/watch?v=5d-SWzVE4JM>

OR <http://www.ir-site.com/actuate/default.asp>

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Dan Gaudreau

SVP Operations & CFO

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2Q11 Non-GAAP P&L

(\$ Millions)	<u>2Q'11</u>	<u>% rev.</u>	<u>2Q'10</u>	<u>% rev.</u>	<u>V%</u>
License Revs	\$12.4	37%	\$10.0	32%	24%
Maint/Supp Revs	19.5	57	19.0	61	3
Services Revs	<u>1.9</u>	<u>6</u>	<u>2.3</u>	<u>7</u>	<u>(17)</u>
Total Revenue	33.8	100	31.3	100	8
Oper. Expense	25.7	76%	27.4	88%	(6%)
Operating Income	8.1		3.9		107%
Oper. Margin	24.0%		12.5%		
Diluted EPS	\$0.13		\$0.06		117%

Non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring and impairment charges, acquisition related costs, foreign currency exchange gains and losses, and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute non-GAAP financial results was 20% for all periods presented.

Quarterly Non-GAAP Revenue Performance (Year-over-Year Growth)



Non-GAAP revenues were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts.

Revenue Related

- N. Amer/Int'l revenue split at 76%/24%, respectively
- BIRT-related license business of \$5.3 million, up 130% year-over-year
- Closed 55 BIRT-related license transactions in Q2
- Orders over \$100,000 with 57 customers, down from 62 in Q1'11 and 60 in Q2'10
- Two transactions with license component > \$1 million

Income Related

- Non-GAAP operating margin of 24%, up 1,150 bp year-over-year
- Non-GAAP EPS of \$0.13, up 117% year-over-year

Second quarter non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring and impairment charges, acquisition related costs, foreign currency exchange gains and losses, and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute non-GAAP financial results was 20% for all periods presented.

Balance Sheet

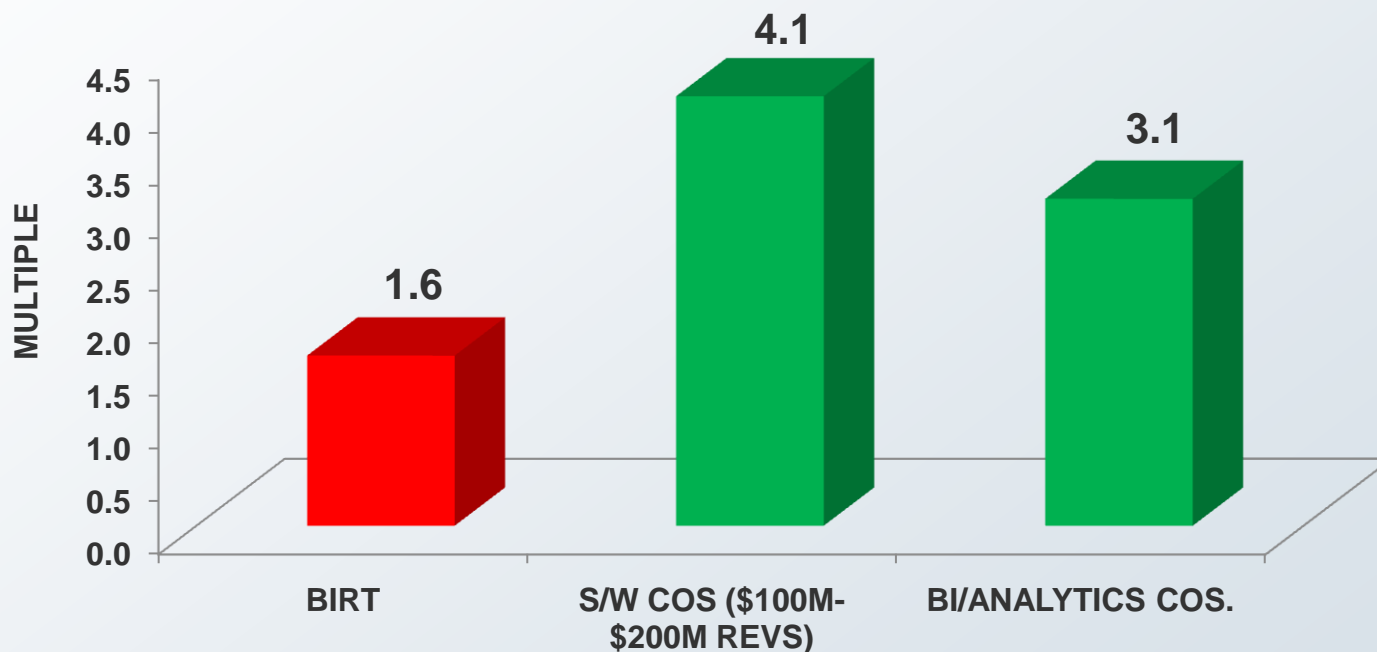
(\$ Millions)	<u>6/30/10</u>	<u>12/31/10</u>	<u>6/30/11</u>
Cash & Investments	\$63.6	\$79.3	\$54.9
Accounts Receivable	20.0	28.6	24.7
Goodwill & Purch Intang	63.6	61.9	59.0
Other Assets	<u>25.8</u>	<u>25.8</u>	<u>26.1</u>
Total Assets	<u>\$173.0</u>	<u>\$195.6</u>	<u>\$164.7</u>
Accrued Liabilities	\$17.3	\$17.1	\$13.5
Debt	40.0	40.0	0.0
Deferred Revenue	43.0	45.9	45.7
Equity	<u>72.7</u>	<u>92.6</u>	<u>105.5</u>
Total Liab/Equity	<u>\$173.0</u>	<u>\$195.6</u>	<u>\$164.7</u>

- ***DSO at 67 days, down 14 days vs. 12/31/10, and up 9 days vs. 6/30/2010 based on non-GAAP revenue***
- ***\$7.8 million in cash flow from operations for first 6 months of 2011***
- ***544 employees as of 6/30/11***
- ***Increased our targeted sales rep goal to between 55 – 60 by year-end 2011***

Non-GAAP revenue was calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts.

Comparative Valuation Metric

EV/TOTAL REVENUES



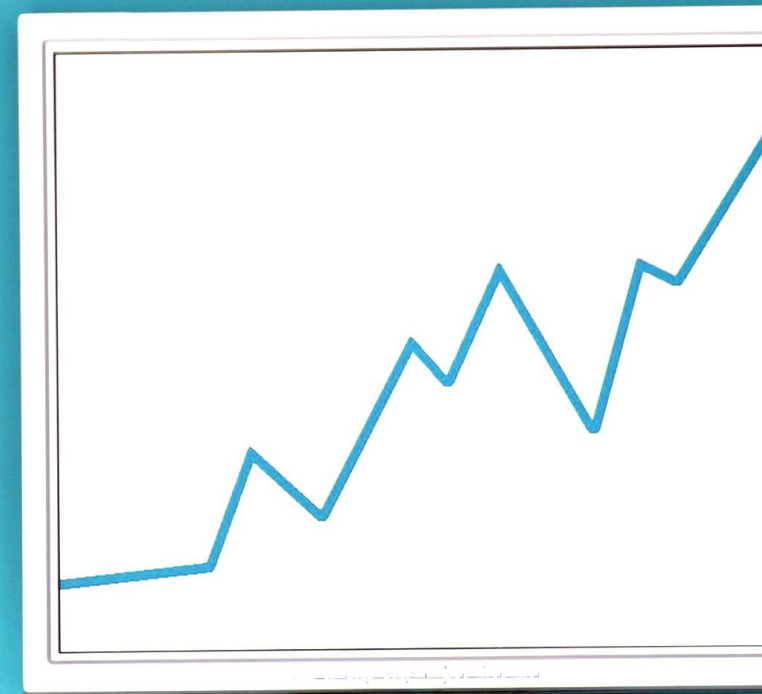
* Software companies with \$100M - \$200M in annual revenues include: Guidance Software, Solarwinds, Sourcefire, Echelon, Monotype Imaging Holdings, Smith Micro Software, Interactive Intelligence, OPNET Technologies and PROS Holdings.

* BI/Analytics companies include : MicroStrategy, Qlik Technologies, TIBCO Software, Fair Isaac, Progress Software, Pegasystems, and Verint Systems.

Q2 FY2011 Summary

- **24% Y-Y growth in license revenue; double digit growth for the 6th consecutive quarter**
- **Second straight quarter of phenomenal BIRT license growth**
- **Solid balance sheet with no debt**
- **Continued best in class Non-GAAP operating margins**
- **117% growth of non-GAAP diluted EPS**
- **Low relative valuation – good value**

Second quarter non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring and impairment charges, acquisition related costs, foreign currency exchange gains and losses, and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute non-GAAP financial results was 20% for all periods presented.



Upcoming Conference

**Deutsche Bank Securities
2011 Technology Conference
September 13
*The Cosmopolitan of Las Vegas***



Q & *A*

